

[REDACTED]

Lease Proposal for [REDACTED] Medical Center

[REDACTED]

Lease Assets: Wellness Environment Patient Room

Projected Cost: \$1,185,308.00

Lease Term: 60 months

Lease Rate: \$21,088.00 per month

Documentation: [REDACTED] Lease Schedule, Monthly Lease Charge Adjustment, Certificate of Incumbency and Lease Agreement (See enclosed samples).

Deposit equal to one month's rent due at lease execution. Interim rent will be charged on a prorated basis during the installation period.

The [REDACTED]:

1. [REDACTED] retains ownership of the lease for the entire lease term.
2. Upgrade flexibility unencumbered by arbitrary timelines and formulas.
3. Commitment to excellence in lease administration:
 - a. Asset Tracking;
 - b. Tax administration; and
 - c. Financial management of equipment dispositions and upgrades.
4. No vendor captive agenda to lock you into a specific platform:
 - a. Vendor independence allows you to choose the right technology and equipment at any point in the lease cycle;
 - b. Vendor independence allows you to negotiate the right equipment price for your current *and* future technology and equipment needs; and
 - c. Vendor independence delivers a consistent and cost effective solution that provides a maximum in both long-term flexibility and equipment leverage.
5. No commitment letters – *this is a firm proposal.*

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]